

BOSS CLOTH GLOVES MITTENS AND CORN HUSKERS



THE BOSS MANUFACTURING COMPANY

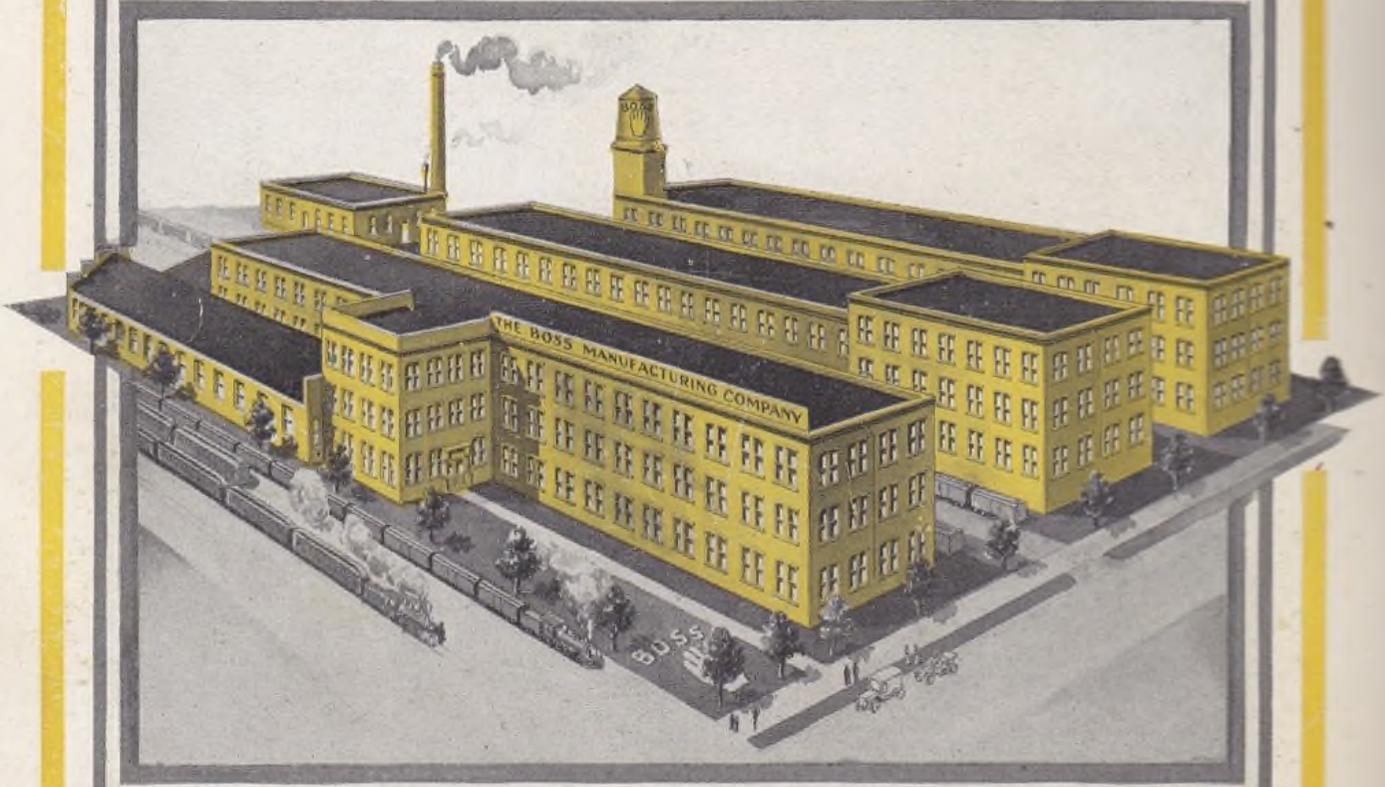
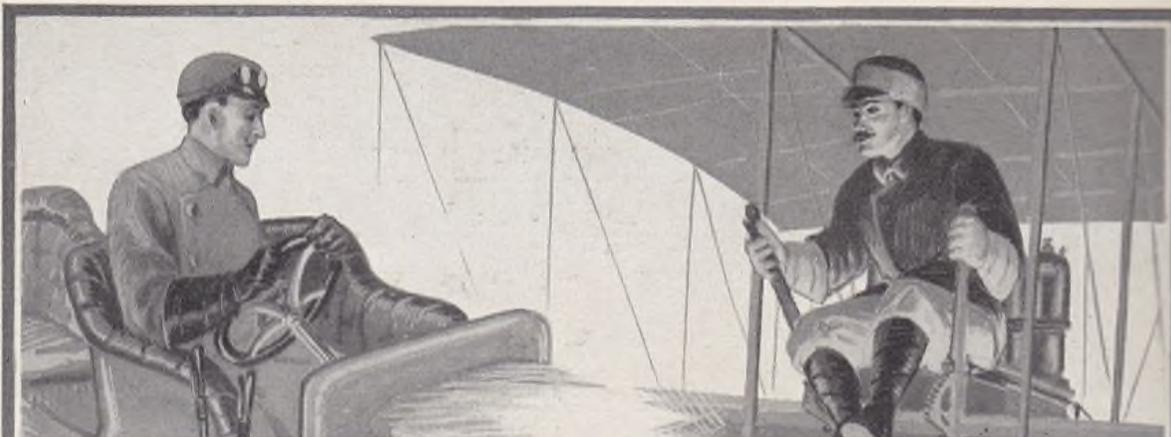
KEWANEE, ILL.

General Offices
KEWANEE, ILLINOIS,
U. S. A.

Factories at

Kewanee, Illinois	New York City
Galesburg, Illinois	Ft. Wayne, Indiana
Monmouth, Illinois	Bluffton, Indiana
Peoria, Illinois	Findlay, Ohio
Van Wert, Ohio	

Boss Products Marketed Exclusively
Through Wholesalers



THE BOSS MANUFACTURING
COMPANY

KEWANEE, ILL.

ORIGINATORS &
LARGEST MANUFACTURERS

CLOTH GLOVES,
MITTENS & CORN
HUSKING GOODS

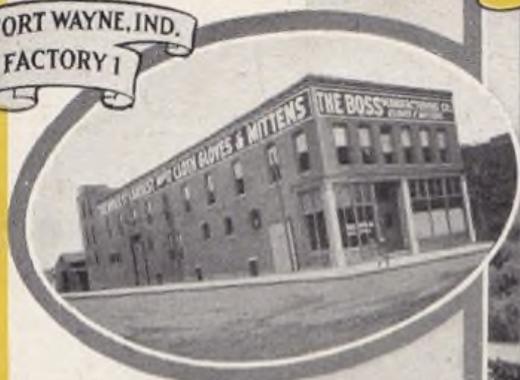


OFFICES & FACTORY



THE BOSS MANUFACTURING CO. OF NEW YORK

FORT WAYNE, IND. FACTORY 1



FORT WAYNE, IND. FACTORY 2



GALESBURG, ILL.



MONMOUTH, ILL.



VAN WERT, O.

THE BOSS MANUFACTURING COMPANY



PEORIA, ILL.

GROUP OF BRANCH FACTORIES



BLUFFTON, IND.



BLUFFTON, IND.



THREE VIEWS FINDLAY, OHIO PLANT



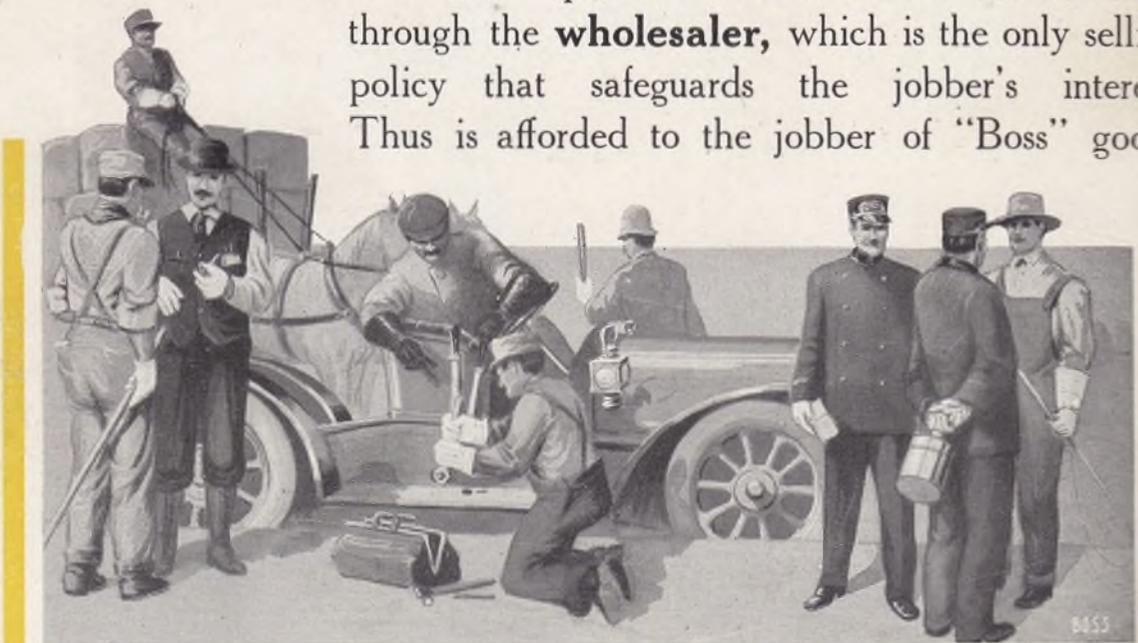


PECIALIZATION is the order of the age. Absolute perfection in any manufactured product can be attained only by scientific and specialized methods. The making of immense quantities of the same article "year in and year out" establishes a standard for uniformity and dependability that is as absolute as a constant in mathematics or Nature's Laws.

The sturdy oak, high towering above all the forest, is deepest and firmest rooted, and therefore withstands the storms that lay low its weaker brethren—just so flourishes and builds strong that business which is soundly based upon integrity of purpose and success of accomplishment, as compared with the short-lived policy of the manufacturer who tries to "cut the corners" of his product in the mistaken belief that any less than the very best merchandise will answer "just as well."

Thus for twenty years has The Boss Manufacturing Co. been building a great business: "Boss" products must stand all tests for superior and satisfying materials, workmanship, size and finish, and for years the little four-lettered word "**B-o-s-s**" has been the world's standard for all quality features in cloth gloves and mittens, and corn-husking equipment.

"Boss" products are marketed **exclusively** through the **wholesaler**, which is the only selling policy that safeguards the jobber's interest. Thus is afforded to the jobber of "Boss" goods





the fullest **co-operation**, in distinction from the keenest **competition** which is the rule with other makers who maintain their own organization selling direct to the retail trade, to say nothing of brokers and innumerable "side lines" all working the retail trade direct.

The consistent selling policy of "Boss" product, with the "distinctly different" character of "Boss" merchandise, results in more "Boss" gloves, mittens and corn-huskers being sold each year, than the combined product of all other makers.

Some five hundred different styles are made in more than a dozen "Boss" factories. If you are not already on our list of satisfied and protected jobbing distributors, a comparative inspection of the standard quality features of "Boss" make will convince you that you should be there. The fakir's description of Canton flannel gloves and mittens as of "so many ounces weight" is discussed and explained on page 23; we call special attention to this much abused and really meaningless term of "ounces weight."

The Index on page 47 will locate quickly the various styles of make and the private cipher code on pages 45 and 46 will be found of great convenience and economy in ordering by telegraph.

Let us figure with you for your needs in the line. Let us supply you with the gloves that have longer fingers, wider hand, more stitches to the inch, better finish in every way and more sightly and compact packing than any other make---the line that **co-operates** but does not **compete**. Our success is attributable solely to the fact that we build only the **best merchandise** and **protect the jobber**---the rest follows.

Our aim is constantly to please and satisfy the man who wears "Boss" gloves---he knows.

ment can evolve. We operate our own buffing, plating and polishing departments, thereby assuring quality of finished nickel plating, tinning and japanning that is impossible where these plated parts are supplied on cheap priced contract to other makers, who, in turn, merely assemble the parts into inferior imitations of "Boss" Husking Pins and Hooks.

All nickel-plated "Boss" Husker parts remain fast, do not peel off or rust through, simply because the metal parts are buffed and thoroughly cleansed before going into the plating solutions. "Boss" patents cover all the leading and popular styles of Husking Pins and Hooks and include the adjustable and cor-



rugated features of Hooks and the Buckle Tongue Adjustment of leather at end of Pins. Infringements are being prosecuted and the trade is warned against fraudulent imitations.

The illustrations show the Husking Pin and Hook Husker in actual operation and the pictures of the

various styles in the following pages have been made direct from the articles themselves, exactly the same as the dealer will sell them over his counter.

The same careful selling policy applies on "Boss" Corn Huskers as in the case of "Boss" cloth gloves and mittens, **exclusively** through the wholesaler, and thus the interests of the jobber are safeguarded and aided by fullest co-operation rather than injured by keenest competition, as follows where imitators sell their product direct to the retail trade.

"Boss" Corn Huskers are the world's standard for efficiency and all quality features, and are handled by fully ninety per cent of the Hardware Jobbing Trade.

